

## Health Insurance Questions – Transcription

There are several common questions that people tend to ask about individual health insurance plans. Examples of those common questions are: What type of benefits or coverage can they get? Are certain conditions covered? What are the chances of them getting approved for the health insurance? What company has the best plan? Those are all common questions that are heard every day from people looking for individual health plans.

Surprisingly, the cost of the health insurance plan is not the most important question that people often have. It is a common question, but it seems to not be the most important aspect to people looking for a plan. Right now the government is having all these talks about how expensive health insurance is, but that seems to not be the most important factor for the public. Also, a group health insurance plan can actually save you up to 40% off group plans.

The biggest issue that people are asking about is the benefits that they will receive with the health plan. Although comparison shopping is also important for consumers, many more people are more concerned with what benefits they will receive and which plans are the best for them.

When it comes to health savings accounts, not that many people are buying them, but there are plenty of people that should be. Health saving accounts can be hard to explain, especially just over the phone, but it may be something that you should look into.